

# Inc. Magazine Unveils Its Annual Exclusive List of America's Fastest-Growing Private Companies—the Inc.500|5000

## FOUR SALES LTD Ranks No. 2735 on the 2012 Inc. 500|5000 with Three-Year Sales Growth of 85%

**NEW YORK, August 21, 2012** -- *Inc.* magazine today ranked FOUR SALES LTD NO. 2735 on its sixth annual Inc. 500|5000, an exclusive ranking of the nation's fastestgrowing private companies. The list represents the most comprehensive look at the most important segment of the economy—America's independent entrepreneurs. Unified Payments tops this year's list. FOUR SALES LTD joins Yelp, yogurt maker Chobani, Giftcards.com, KIND and famed hatmaker Tilly's, among other prominent brands featured on this year's list.

"We are both honored and humbled to be recognized by Inc. Magazine on their list of fastest growing private companies. The timing of this recognition is particularly rewarding as Four Sales is in its 40<sup>th</sup> year of continuous operation. Our outlook for continued growth is bright as we position ourselves to best address the needs of the aging population and their families."

In a stagnant economic environment, median growth rate of 2012 Inc. 500|5000 companies remains an impressive 97 percent. The companies on this year's list report having created over 400,000 jobs in the past three years, and aggregate revenue among the honorees reached \$299 billion.

Complete results of the Inc. 5000, including company profiles and an interactive database that can be sorted by industry, region, and other criteria, can be found at <u>www.inc.com/5000</u>.

"Now, more than ever, we depend on Inc. 500/5000 companies to spur innovation, provide jobs, and drive the economy forward. Growth companies, not large corporations, are where the action is," says *Inc*. Editor Eric Schurenberg.

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More about Inc. and the Inc. 500|5000

### Methodology

The 2012 Inc. 500|5000 is ranked according to percentage revenue growth when comparing 2008 to 2011. To qualify, companies must have been founded and generating revenue by March 31, 2008. They had to be U.S.-based, privately held, for profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2011. (Since then, a number of companies on the list have gone public or been acquired.) The minimum revenue required for 2008 is \$100,000; the minimum for 2011 is \$2 million. As always, *Inc.* reserves the right to decline applicants for subjective reasons. Companies on the Inc. 500 are featured in *Inc.*'s September issue. They represent the top tier of the Inc. 5000, which can be found at <u>www.inc.com/500</u>.

#### About Inc.

Founded in 1979 and acquired in 2005 by **Mansueto Ventures**, <u>Inc.</u> is the only major brand dedicated exclusively to owners and managers of growing private companies, with the aim to deliver real solutions for today's innovative company builders. Total monthly audience reach for the brand has grown significantly from 2,000,000 in 2010 to over 6,000,000 today. For more information, visit <u>www.inc.com</u>.

## About the Inc. 500|5000 Conference

Each year, *Inc.* and Inc.com celebrate the remarkable achievements of today's entrepreneurial superstars—the privately held small businesses that drive our economy. The Inc. 500|5000 Conference & Awards Ceremony brings together members of the *Inc.* community, both a new class of Inc. 500|5000 honorees and the list's alumni, for three days of powerful networking, inspired learning, and momentous celebration. Please join us October 3–5, 2012, at the JW Marriott Desert Ridge Resort & Spa in Phoenix, Arizona. For more information about the 2012 Inc. 500|5000 Conference & Awards Ceremony and to register, visit <u>www.inc500conference.com</u> or call 866-901-3205.