

PROFILES OF SUCCESS

Inc.

The Companies

America's
**FASTEST
GROWING
PRIVATE
COMPANIES**

2012

Congratulations to

Four Sales Ltd

No. 2735

Inc. 5000

Now in its sixth year, the Inc. 5000 is the most comprehensive portrait of America's fastest-growing private companies assembled anywhere. Each profile is reported by one of the dozens of writers assigned to the project. Many firms are innovators with little coverage elsewhere; many others are using their cutting-edge savvy to grow their market share in traditional products and services, and are similarly underreported by the rest of the business media. The Inc. 5000 profiles are available on Inc.com.

FOUR SALES LTD | n^o. 2735

85% THREE-YEAR GROWTH

2011 REVENUE: \$2.3 MILLION EMPLOYEES: 38

CEO: DANIEL SANDERS FOUNDED: 1972

ALEXANDRIA, VA FOURSALLES.COM

#114

in Retail

Organizes and administrates estate sales and personal property auctions in the Mid-Atlantic region. Specializes in on-site estate sales, live auctions and fair market appraisals of estates and jewelry items. Helps family heirs develop timely liquidation plans, and it brokers sales between family members, collectors and buyers.

Copyright 2011 Mansueto Ventures LLC, publisher of Inc. magazine. Posted with permission. #6947



In the company's own words Four Sales Ltd. provides innovative solutions for families facing the challenge of clearing a house filled with a life time or even multiple generations of personal belongings. Recognizing that not every home or situation is the same, Four Sales' experienced staff works with families to develop a personalized plan. The plan optimizes profits, minimizes costs and meets the time constraints for families that may be dealing with the estate of a loved one, downsizing or moving. The company provides a range of services including on-premise estate sales, consignments, and auction brokerage services. Annually Four Sales services about 200 clients.

Over 1500 customers regularly attend Four Sales' weekly events. Customers visiting Four Sales events are able to purchase unique items for their personal pleasure,

to give as gifts or to resell. Items for sale often include antiques, artwork, jewelry, china, crystal, silver, kitchenalia, electronics, automobiles and collectibles from around the world.

Founded in 1972 by four enterprising women, the company has been led by Daniel Sanders, since 2006. Under his leadership Four Sales Ltd. has grown exponentially. Growth has been driven by introducing new products and services to meet the changing needs of the market place, geographic expansion throughout the mid-Atlantic and innovations in marketing.

Committed to the communities in which we serve clients and customers, Four Sales supports education, healthcare and veteran's charities.



Four Sales Ltd
6405 10th Street
Alexandria, VA 22307
703-256-8300
www.foursales.com

RETAIL